

Membership Prospectus

January 2024

WHY JOIN THE AUSTRALIAN LOGISTICS COUNCIL?

To join a unified voice and achieve transformative outcomes that benefit the overall industry and your business by:

- Building deeper connections and engaging in knowledge-sharing with supply chain leaders
- Utilising powerful advocacy at all levels of government
- Staying informed about legislative changes, industry news, and emerging trends
- Accessing exclusive networking and business development opportunities

To support Australia's end-to-end supply chain productivity, sustainability, resilience, and awareness by:

- Working together to address industry wide issues that no business can solve alone
- Actively shaping policy and regulatory discussions affecting the freight logistics industry
- Participating in real-time responses to government on immediate issues
- Contributing to the national agenda

Be part of the solution - join the Australian Logistics Council

The ALC represents the major companies spanning the supply chain and freight logistics industry.

Our mission: to build productivity, resilience, sustainability and awareness in Australia's comprehensive supply chain system.

As a member of the Australian Logistics Council, you are invited to be a part of the solution, to contribute your expertise, and to harness the unparalleled opportunities that come with being a part of our distinguished network. Join us today, and together, let's shape a brighter and more sustainable future for supply chain and freight logistics in Australia.

Some of the ALC's recent achievements and contributions include:

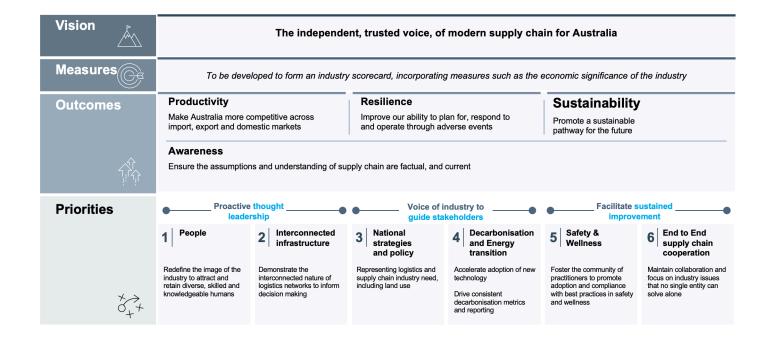
- **National Freight and Supply Chain Strategy**: Led the push for a review of the National Freight and Supply Chain Strategy and coordinated nationwide workshops to gather the single most informed industry viewpoint to be included in the official submission to the Review.
- **Heavy Vehicle National Law Review:** Participated in both the review process conducted by the National Transport Commission, the subsequent National Heavy Vehicle Law Industry Engagement process led by Mr. Ken Kanofski and actively participating on the Reform Advisory Committee which spearheaded the recent width increase for heavy vehicles on Australian roads.
- House of Representatives Standing Committee on Regional Development, Infrastructure and
 Transport: In addition to a written submission provided to the review, ALC also appeared in front of the
 Standing Committee for the Inquiry into the Implications of Severe Weather Events on the National Regional,
 Rural, and Remote Road Network, stressing the importance of a national approach to emergency response
 and creating supply chain resilience.
- Transport for NSW Hearing into the Tolling: In addition to a written submission provided to the review, ALC also participated in the hearing for the NSW Tolling Review and demand careful consideration of the interests of all stakeholders, including freight operators, freight owners, consumers, and the broader public. ALC stressed that transparent tolling practices, fair pricing principles, and equitable cost allocation are vital for maintaining a balanced and sustainable freight transport and supply chain system.

- Security Legislation Amendment (Critical Infrastructure) Bill 2021: Successfully negotiated a reduced list of Critical Infrastructure Assets (49 to 13) and a revised asset services definition, significantly reducing the regulatory impost on business. The Australian Parliament passed this legislation earlier this year and the ALC engaged quickly and proactively in the interest of members, to improve the outcomes for the sector.
- **Independent Review into Commonwealth Disaster Funding:** Participated in the Australian Governments independent review of Commonwealth Disaster Funding and stressed the importance of a coordinated, strategic approach that supports wellbeing, national productivity, prosperity, and economic security in the context of projected increase in natural disasters over the coming decades.
- **National Hydrogen Strategy:** Submitted a brief into the National Hydrogen Strategy outlining industry support for hydrogen programs so that Australian hydrogen is available for use in various applications including transport applications. ALC stressed that it is somewhat premature to mandate targets to encourage the uptake of hydrogen powered transport units.
- **Employment White Paper:** Submitted a brief to the Department of Treasury for the Employment White Paper. ALC emphasised that to overcome the skills and labour shortages in Australia will require a holistic approach, creating policy solutions that consider skills development, participation, and migration. This approach will need to be underpinned by industry engagement to identify current and future labour demands and skills as well as to identify gaps in current education offerings, funding and immigration policy.
- **Delivery curfews**: Ongoing advocacy efforts, supported by comprehensive community research, saw the NSW Government announce that it would move to permanently lift curfews in industrial and business zones in 2022 as part of a package of COVID-related reforms. Other states have extended their temporary arrangements and ALC continues to push for permanent change.
- Heavy Vehicle National Law Review: Participated in both the review process conducted by the National
 Transport Commission, the subsequent National Heavy Vehicle Law Industry Engagement process led by Mr.
 Ken Kanofski and actively participating on the Reform Advisory Committee which spearheaded the recent
 width increase for Heavy vehicles on Australian roads.
- **Inland Rail:** In addition to a written submission provided to the review, ALC also participated in a ministerial roundtable to consider a possible location for the Melbourne intermodal terminal associated with the Inland Rail project.
- **Review of Infrastructure Australia:** Submitted a brief to the independent review of Infrastructure Australia (IA) which highlighted the need for a whole-of-economy view in infrastructure planning. The ALC stressed the importance of IA's role in providing specialist advice to ensure that the returns to the taxpayer on infrastructure investments are maximised.
- **Micro-mobility Report:** Collaborated with Uber on the development of a comprehensive report that examined the challenges and opportunities of last mile deliveries in dense urban environments.
- Productivity Commission Review into Maritime Systems: Consulted with the Productivity Commissioner, Professor Stephen King, and members of the Commission Secretariat as part of Productivity Commission review of maritime systems.
- **Extreme weather events**: Supported communication and coordination with industry and governments on extreme weather events including convening a daily status update with Transport for NSW on the recent flood emergencies and participated in the Parliamentary National Emergency Preparedness Summit in Canberra 2023.
- **Release of Delivering Freight Decarbonisation:** ALC's Sustainability Committee collaborated with Climateworks on the development of a comprehensive report that outlined national strategies for reducing Australia's transport emissions.
- **Federal Budget**: ALC continued to push for critical infrastructure investment particularly in intermodals and we were pleased to see the multi-billion investment from the Australian Government's to the development of two intermodal freight terminals in Melbourne to facilitate improved connectivity between the Inland Rail and the Port of Melbourne.

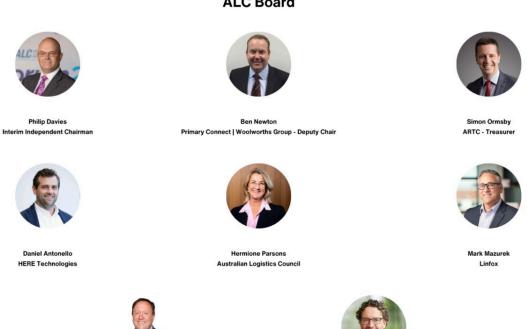
Events and Media:

 Delivered key major events including the ALC Supply Chain Summit, safety webinars, the ALC Technology Summit, the Annual ALC-Government Dialogue as well as a number of Ministerial Business Delegations and Ministerial events.

- Maintained regular engagement with Australian Government agencies through the Office of Supply Chain Resilience, TISN, Home Affairs' Cyber and Infrastructure Security Centre and multiple State and Territory Government freight and logistics councils.
- Supporting affiliate industry events, the ALC recently participated in the Victorian Government's Freight Decarbonisation Summit, the Sydney Tolling Review and Defence's National Resilience Conference.
- Worked with The Australian newspaper to produce the first Logistics Special Report published in 2021, 2022 and 2023.



ALC Board







Port of Melbourne



Sari Mackay Managing Director

ALC Council Members and Representatives



Anthony Perizzolo General Manager



Simon Ormsby **Group Executive Interstate Network**



Andrew Harding CEO



Phillip Parsons Vice President Supply Chain



Nicolaj Noes Executive Vice President, Oceania



Daniel Antonello General Manager



Darren Searle Head of Australia and New Zealand



Mark Mazurek CEO



James Baulderstone CEO



Marika Calfas CEO







Saul Cannon CEO



Ben Newton General Manager



Ben Pratt Director - Corporate Affairs



Justin Speedy CEO



Mario Philippou Chief Transformation Officer



Zed Ivankovic Chief Corporate Affairs Officer



Steve Takacs



Bruno Porchietto CEO

ALC Memberships

\$53,235 + GST

Core Member

Core Members form the ALC Council and provide crucial strategy, policy direction and thought leadership. The Council comprises CEOs or C-suite equivalent representatives of the member companies spanning the end-to-end supply chain and freight logistics

Eligibility for ALC Board directorships requires Core Membership and at least 12 months service as a Councillor.

18,750

Associate Member

Associate Members include organisations and associations involved in the supply chain and freight logistics industry who may not be seeking an active industry leadership role.

Importantly, Associate Members are actively involved in ALC events, policy and advocacy word and are regularly engaged through expert networks and taskforces.

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Partnerships



Research Partner \$11.487 + GST



Industry Affiliate

Charity Partner

Sponsorships



\$21,460 + GST



Event Sponsor

Varies p/event

Wayfinder Sponsor

Core Member: Unlock the Power of Leadership

Core Members form the ALC Council and provide crucial strategy and policy direction and thought leadership.

The Council comprises CEOs or C-suite equivalent representatives of the member companies – and Council Members span the end-to-end supply chain and freight logistics industry.

Participation to the ALC Board requires Core Membership.

\$53,235 + GST

Benefits include:

- **Join an Exclusive Network:** Network with top industry leaders in Australia's end-to-end supply chain industry.
- Influence Industry Policy: Play a vital role in shaping policies and the strategic direction of the ALC.
- Access Decision Makers: Gain access to significant national, jurisdictional political and government decision makers.
- Network Extensively: Enjoy extensive networking opportunities with both industry and government leaders.
- Lead Strategic Initiatives: Take the helm of ALC's strategic taskforces and industry-wide initiatives.
- Amplify Your Voice: Give your business a powerful voice in the national agenda.
- **Exclusive Access:** Attend ALC Business Delegation Events with political leaders and their executive staff, plus have the opportunity to host company tours to showcase your business.
- Stay Informed: Benefit from exclusive member briefings and updates.
- Priority Access: Enjoy priority access to participate in, lead and/or sponsor all ALC events.
- **Cost Savings:** Benefit from discounted event registration.
- **Prominence:** Recognition of your company's membership across ALC publications and platforms.
- **Board Directorship:** After 12 months on the ALC Council, you are eligible to nominate to become a non-executive Director of the Board.

Associate Member: *Elevate Your Influence*

Associate Members include organisations and associations involved in the supply chain and freight logistics industry.

\$18,750 + GST

Benefits include:

- **Policy Involvement:** Actively participate and join ALC policy committees and working groups.
- Expanded Networking: Enjoy networking opportunities with industry and government leaders.
- **Priority Event Access:** Gain priority registration for select ALC events.
- Exclusive Sponsorship Opportunities: Take advantage of exclusive sponsorship opportunities at select ALC events.
- **Industry Insights:** Stay informed about the latest trends, regulatory changes, and market shifts through exclusive member briefings and updates.
- **Recognition:** Recognition of your company's membership across ALC publications and platforms.
- AGM Participation: Eligible to attend and vote at Annual General Meetings.

ALC Transformation Programs







Wayfinder Sponsor: Empower Change and Champion Diversity

\$21,460 + GST

\$58,235 + GST (Core Member + Wayfinder Sponsor)

\$33,750 + GST (Associate Member + Wayfinder Sponsor)

Wayfinder: Supply Chain Careers for Women is building a talent pipeline and championing diversity in Australia's supply chain and freight logistics industry.

To ensure full integration with the ALC, it is preferred that all Wayfinder Sponsors maintain an ALC Core or Associate membership.

Benefits include:

- **Promoting Diversity and Inclusion:** Be at the forefront of promoting diversity and inclusion in the supply chain industry.
- **Access to Top Talent:** Gain access to the pipeline program and its related collateral to attract talented professionals.
- Champion for Change: Showcase your company's commitment to gender diversity.
- **Networking with Influential Leaders:** Connect with like-minded, proactive, and influential industry and government leaders through Wayfinder's extensive network.
- **Community Engagement:** Increase your visibility and impact in local communities through the Wayfinder Ambassador program.
- Talent Pipeline: Facilitate direct connections between job seekers and your company's Job Board.
- **Exposure and Recognition:** Elevate your company's profile and showcase key personnel on the Wayfinder career map.
- Strategic Input: Participate in the strategic development of the Wayfinder program.
- **Prominent Acknowledgment:** Enjoy recognition of your company's sponsorship through Wayfinder publications and platforms.

To find out more please reach out to our Wayfinder Program Manager at wayfinder@austlogistics.com.au

ALC Partnerships







Research Partner: Pioneering the Future of Logistics

Eligible research organisations can join the ALC with special conditions.

\$11,487 + GST

The ALC welcomes research centres as Research Partners. We understand the value and importance that research provides the industry. A membership with the ALC is your way to connect to industry to gain feedback, provide insights or collaborate for positive change.

Industry Affiliates: Pragmatic and Prevailing Partnerships

Connecting with industry bodies, Councils and other supply chain and freight logistics associations.

The ALC believes that collaboration is key to addressing the complex challenges within the supply chain and freight logistics industry. Our Industry Affiliate Membership is designed to foster partnerships that elevate our industry's collective knowledge and influence.

We recognise there are numerous industry bodies, councils, and associations actively engaged in Australia's supply chain and freight logistics landscape who each contribute significantly to the national conversation. Working together, we can amplify our voices, broaden our reach, and actively participate in shaping the industry's future.

By becoming an Industry Affiliate, you will join a community of forward-thinkers, collaborators, and change-makers who are passionate about addressing the industry's challenges and seizing its opportunities.

Charity Partner: *Driving Positive Change Together*

The ALC is proud to partner with likeminded organisations. This membership category is reserved for other not for profit organisations such as charities, non-government organisations and benevolent institutions.

The ALC welcomes not for profit (NFP) organisations who are directly or indirectly affiliated to the supply chain and freight logistics industry as Philanthropic Partners. We take pride in collaborating with charities, non-government organisations (NGOs), and benevolent institutions to address critical industry challenges. Our Philanthropic Partners share in our commitment to making a positive impact.

ALC Sponsorships

Event Sponsor: Position Your Brand at Industry's Forefront

One off partnerships are available through event sponsorship. An event sponsor has the opportunity to promote their company and provides a 'seat at the table' to some of the industry's most significant events.

Regular events include:

- **ALC Supply Chain Summit** our flagship annual mid-year event that brings together industry leaders and their teams from across the supply chain, for thought leadership and networking.
- **ALC + Government Dialogue –** an annual end-of-year event that brings together the leaders of Government and supply chain to reflect on how to navigate the future of our critical challenges and opportunities.
- **Member Tours** our members graciously provide other ALC members with tours of their facilities; a powerful way of sharing ideas and galvanising networks.
- Ministerial Business Delegations our members are provided opportunities to attend Minister lunches, meet-and-greets or roundtables to help coordinate collaboration between all levels of government and industry.

Please head to www.austlogistics.com.au/events for upcoming events and contact events@austlogistics.com.au for sponsorship information and opportunities

